

## First Flight (Placements) MBI DEALS SHEET

MATCHING MBI TEAMS WITH UK BUSINESSES

### James White Engineering BIMBO • Berkshire

FFP provided lead purchaser (MD) and investing Non-Exec Director - 80% total equity stake. FFP secured funding package and negotiated on behalf of the MBI team through to completion

Enterprise value for transaction: £3m  
Funded by: HSBC  
Lawyers: Morgan Cole  
Accountants: Burton Sweet



### Perspective Living Trade Sale • London

FFP introduced the purchaser to the target company and managed the entire process. Vendor achieved his exit at his target price.

Enterprise value for transaction: £693k  
Lawyers: Thring Townsend Lea and Pemberton

davidphillips

### Centristic MBI • Devon

FFP introduced lead purchaser (MD) and Non Exec Chairman to form Buy-In team. FFP secured funding package and negotiated on behalf of the MBI team through to completion

Funded by: HSBC  
Lawyers: Morgan Cole  
Accountants: Old Mill

**CENTRISTIC**

### Pink Soda BIMBO • London

FFP provided lead purchaser (MD) FFP secured funding package and negotiated on behalf on the purchaser through to completion

Enterprise value for transaction: £1m  
Funded by: RBS  
Lawyers: Thring Townsend Lea and Pemberton  
Accountants: H W Fishers

PINK SODA

### Communication Trade Supplies (CTS) MBI • Cambridgeshire

FFP provided lead purchaser (CEO) and secured funding package and negotiated on behalf of the team through to completion

Enterprise value: £2.4m  
Funded by: RBS  
Accountants: James Cowper  
Lawyers: Stone King

**CTS**

Communication Trade Supplies

### Tech Optics Limited MBI • Kent

FFP provided lead purchaser (MD) and secured funding package and negotiated on behalf of the MBI team through to completion

Enterprise value £1.1m  
Funded by: RBS  
Accountants: Roffe Swayne  
Lawyers: Shakespeare Putsmen LLP

